



H.E. António Guterres
Secretary-General
United Nations
New York, NY 10017
USA

Dear Mr. Secretary-General,

11th October 2022

I am pleased to confirm that Longboat Solutions AS continues to support the Ten Principles of the United Nations Global Compact on human rights, labour, environment and anti-corruption. With this communication, we re-commit to implementing those principles. We strive to make the UN Global Compact and its principles part of the strategy, culture and day-to-day operations of our company, and to engaging in collaborative projects which advance the broader development goals of the United Nations, particularly the Sustainable Development Goals.

Our company focuses on several inter-related functions. From sourcing medical and security equipment for global clients, to providing training to foreign governments and NGOs in developing nations, and conducting security and risk assessments of business functions in high-risk locations. We will strive to implement the Ten Principles of the United Nations across each element of our company, for example: by ethically sourcing the equipment we purchase to ensure that its manufacture has not used forced labour or child labour, and has a focus on protecting the end-users' security and safety; by using our experience in the humanitarian sector to work with NGOs on reducing the risk of harm to their employees to better enable them to achieve their charitable objectives; by taking our commitment to diversity seriously; by advocating that our customers choose environmentally and socially responsible products; and to maintain our integrity in business through ethical practices that are anti-corruption in all its forms.

I wanted to take this opportunity to update you on the actions we have taken over the past year to work towards these ideals. We are still a small company often dealing with far larger clients and suppliers. This makes it hard for us to exert 'soft power' to influence their behaviours however these are some of the steps we have taken:

Policies:

- We ensure through due diligence checks, that we only engage in security work or associated equipment supplies for clients who demonstrate positive human rights policies and practices. This is particularly important for us when we are considering supplying dual-use equipment.
- During every initial meeting with potential clients, the senior Longboat manager will state, at least twice, that "we are, above all, an ethical company." This introduces the conversation around our anti-corruption position. We continue to believe that corruption, in all its forms, causes significant harm to peoples and businesses the world over and is unacceptable under any circumstances.
- Whilst we have no direct employees, we do use a small pool of consultant contractors. All of them receive a briefing on our human rights, anti-slavery and equality policies in addition to their standard code of conduct requirements. This briefing is particularly important to us as



we often work in countries where forced labour and human trafficking have historically occurred. We commit to reporting any evidence or suspicions we have of such activity.

- We understand the value of individual actions when it comes to environmental protection and of course damage.
 - We have continued to hold client and company meetings via video conferencing (VTC) whenever possible.
 - We will choose rail travel over road if the options are viable or car-pooling if not.
 - We have joined the 1% For the Planet initiative where we donate 1% of our annual earnings to environmental charities.
 - We provide time and where possible resources to our directors in relation to their own personal environmental projects.
 - On all training courses we deliver, we use environmentally friendly products where possible and actively promote recycling and reuse. This includes water coolers rather than individual single use bottles, drinks can collection and meal waste separation.

Outcomes

This has not been a particularly busy year for us commercially as a company. We have spent a significant portion of it restructuring and separating some of the functions away to other strategic partners. We have achieved the following however:

- 100% of initial client and supplier meetings were held via VTC.
- We have not had any corrupt approaches or offers. We believe this is in part due to our firm and reiterated position of being an ethical company.
- Consultants were briefed on our human rights, anti-slavery and equality policies 100% of the time.
- Our consultants recycled in excess of 300 drinks cans during one training course. At the same time we replaced over 2000 single use 0.5L plastic bottles with reusable watercooler bottles. We have yet to be able to replace these with glass ones but continue to push our suppliers to move to these.
- Whilst we encourage our clients to accept physical goods via sea freight over air freight, we have not been able to achieve this yet due to the significant increase in delivery time. We do however offer the option and stress the environmental advantages during every contract discussion.
- We are directly supporting one of our directors and their family as they begin an environmental project to reforest an area of land with approximately 3500 trees. These trees, which will all be planted by hand, are not for commercial logging and will be made up of broad-leaf and environmentally beneficial species.
- So far this year (our membership year runs to end of December 2022) our commitment to environmental causes for 1% For the Planet sits at \$2,507.00 USD.

In conclusion Mr. Secretary-General, we at Longboat Solutions, both as a company and individuals, continue to hold ourselves, and those that we can influence, to the Global Compact principles.

Sincerely yours,

Mr Marcel Raad – CEO, Longboat Solutions.